TrueeCommerce™

TrueAuto:
Cloud-Based Integrated Solution for the Automotive Supply Chain

Compounded Supply Chain Pressure Points

The automotive industry faces significant pressure points across its complex and interconnected supply chain, affecting every stage from early forecasting to final delivery.
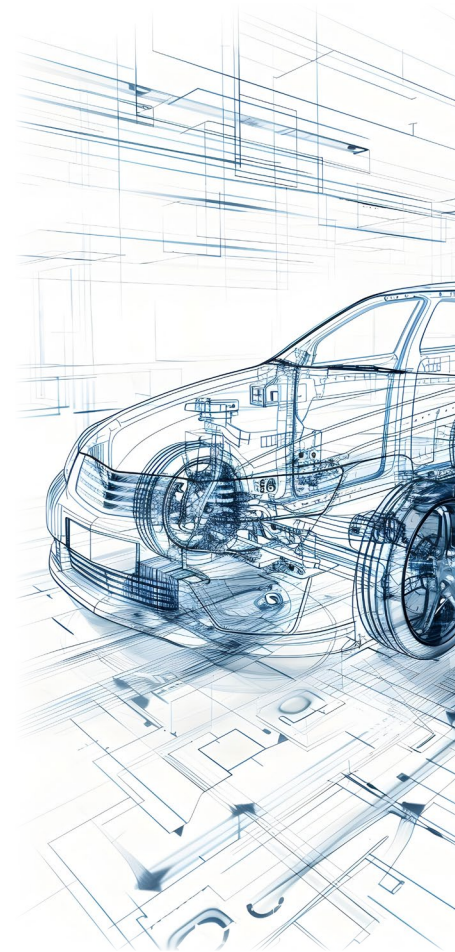
Accurate forecasting is crucial, as inaccuracies can lead to excess inventory or shortages, disrupting the entire supply chain. Production planning relies heavily on these forecasts, and misalignments between demand and shipment can cause major disruptions and "shipment black holes." Tracking parts in transit and managing excess stock are also challenges that impact disruption responses. Compliance with industry standards is vital, as non-compliance can affect supplier ratings and business opportunities. Any disruption, from poor forecasting to compliance issues, can halt production lines, leading to significant consequences. Discrepancies in order quantities, receivables, and delayed payments can create an imbalance in working capital, impacting cash flow and the overall stability of the supply chain.

TrueAuto: Streamlining the Automotive Supply Chain with Advanced Analytics and Real-Time Visibility

TrueAuto is a scalable, bidirectional cloud-based iPaaS B2B solution designed to tackle these specific challenges. Here's how TrueAuto alleviates supply chain pain points:

Data Integrity and Exception Handling: TrueAuto doesn't just move data; it provides exception alerting and insights into actual data, highlighting issues with incorrect or missing information. It ensures that good data transmits efficiently while flagging bad data that needs correction, normalizing data for the customer's benefit.

Production Line Continuity: TrueAuto helps prevent production line disruptions by offering clear forecast/firm buckets and on-receipt notifications of firm changes. It provides in-transit and event-based parts information, ensuring you know where your parts are at all times. The solution also clarifies outbound shipments, ensuring compliance and on-time, in-full deliveries.
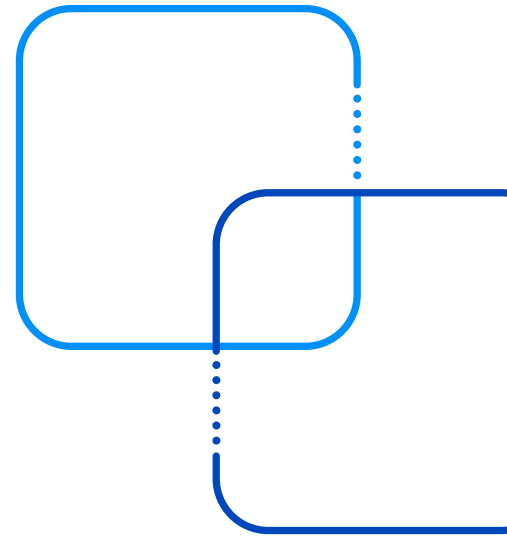
Designed and Built by Automotive Experts

Going beyond traditional EDI, TrueAuto's use of APIs and a modern supplier portal delivers more meaningful integration and greater digitization of the supply chain. Recent solution enhancements such as added workflows, and reconciliation logic, empower planners with greater transparency across the entire supplier lifecycle. This translates into improved supply chain performance, enabling organizations to identify potential disruptions sooner and take action to mitigate their effects.

TrueAuto offers direct ERP system integration and immediate access to a global automotive supply chain network to strengthen relationships between multinational carmakers and their suppliers. It delivers the ability to deal quickly and effectively with today's automotive market changes through:

- ✔ Seamless connectivity throughout the entire supply chain
- ✔ Business agility for quick pivoting
- ✔ Industry best practices with streamlined processes
- ✔ Compliance to industry standards and customer requirements
- ✔ Optimization of resources
- ✔ Rapid ROI and cost savings

End-to-end Visibility from Procurement to Production to Payments

Trading Partners
- Customer
- Customer
- Customer
- Supplier
- Supplier

TrueAuto™

Client
- WMS
- ERP
- Finance
- Middleware

Connectivity, Agility, and Streamlined Processes
- Trading Partners Integration
- ERP / WMS Integration
- Powerful Integration

Compliance and Cost Savings
- OEM & MMOG/LE Compliance
- Exceptions Management

Resources Optimization
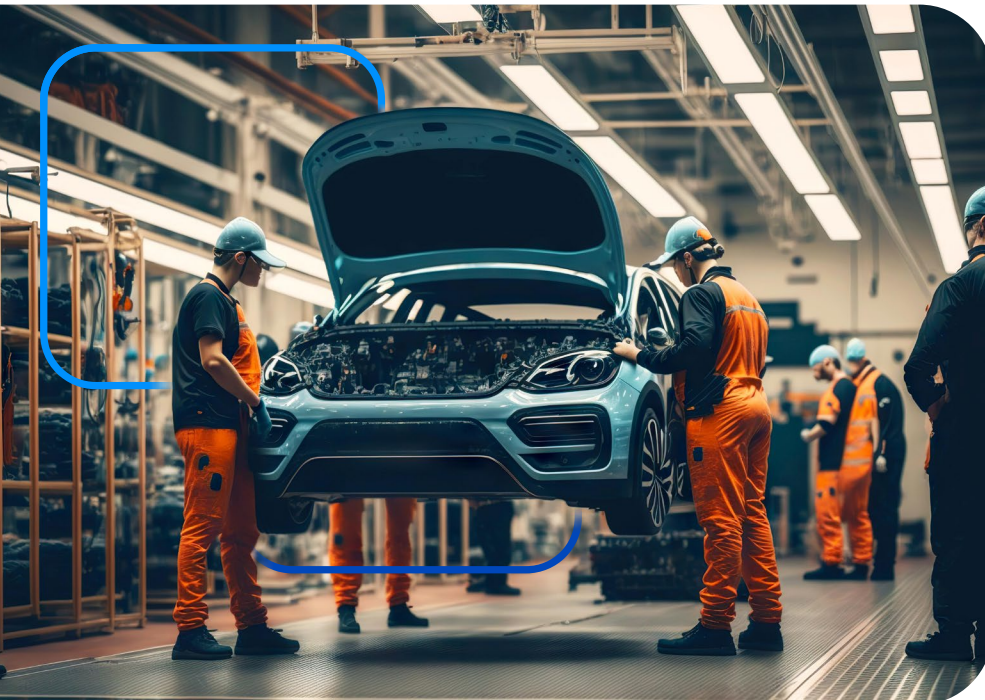- Managed Services
- Scalable Platform

Transforming the Automotive Supply Chain with Essential Features

- ✓ Release accounting of forecasts and firm orders for complete orchestration of customer demand

- ✓ Cumulative management providing full tracking of what has been shipped, in-transit, and received

- ✓ OEM business rules management and compliance (TrueAuto is Honda Approved)

- ✓ Historical analysis and replacement processing, providing the most recent document version with historical lookup available

- ✓ Automated in-transit calculations, providing true customer demand numbers

- ✓ On-receipt demand exception alerts provide instant notifications of demand changes that need review and action

- ✓ User-friendly notification of customer messaging at the demand/ shipment level

- ✓ Inbound & outbound data communication and mapping

- ✓ Any-to-any integration – integrates with any internal and external system

TrueAuto customers have achieved tangible success in the following ways:

- A parts manufacturer saw a **50%** increase in profitability year-over-year through digital strategies.

- Invoice compliance jumped from **40%** to **90%** in less than a year at another manufacturer.

- A mobility safety company saved **$5 million** monthly by digitizing its supply chain.

- Transportation cost reductions of **60%** and **30%** fewer trucks needed for a multinational manufacturer.

- A supplier with a **30-year history** moved to the cloud in **under 9 months**.

- A leading manufacturer reduced transportation costs, saving millions and cutting truck usage by **30%**.
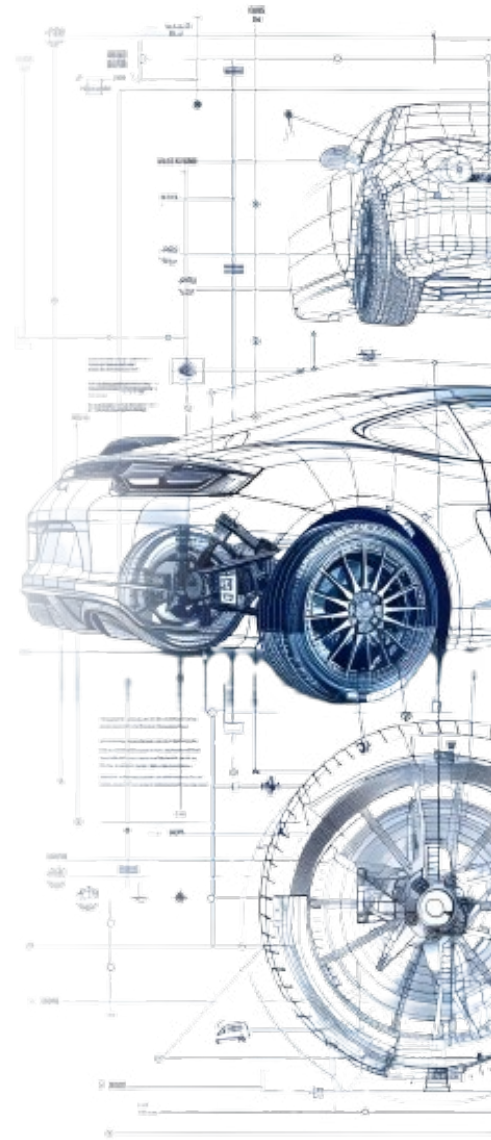
TrueAuto Dashboards

TrueAuto Dashboards, an available add-on, empower business users with an intuitive and insightful reporting tool that transforms data into actionable insights and displays key performance indicators. This helps you make more informed decisions, improve business performance, and assist in making strategic decisions to achieve organizational goals.

Types of Dashboards:

- ✓ Customer Demand
- ✓ Customer Shipments
- ✓ Customer Finance
- ✓ Supplier Demand

Dashboard KPIs:

- ✓ Shipped/Unshipped Orders
- ✓ On-time and Late Shipments
- ✓ On-time and in-full shipments (OTIF)
- ✓ Firm Order Changes
- ✓ Forecast Changes
- ✓ Invoice Accuracy
- ✓ Shipment Accuracy
- ✓ Forecast versus Firm Trend

Designed and Built by Automotive Experts

TrueAuto—a division of TrueCommerce— is a scalable and bidirectional cloud-based solution designed for automotive part manufacturers, OEMs, and 3PLs of all sizes. Our goal is to empower the automotive industry by offering a solution which provides a competitive advantage and alleviates pressure points. TrueAuto achieves this through:

- Modernized and coordinated business processes, increased efficiencies, agility to pivot quickly when business requires it, and facilitation of right-first-time execution
- Implementation of best industry practices which help mitigate risk and waste, and facilitate optimal decision-making
- Powerful seamless team collaboration enabled by visibility of real-time data across multiple systems and processes, both internally and with external partners, improving analytics and decision-making
- Accessibility to different processes and technologies using a common global operational standard, resulting in optimal synchronization within the organization and fortifying company resilience
- 99.9% uptime with redundant cloud-based infrastructure as the backbone of our managed services that provides for contingencies to mitigate impact from unplanned events
- Quicker time-to-market with comprehensive integrations, stronger process performance, and faster velocity across the business
- Lower costs and improved ROI via the digitization of processes and less manual intervention
- A foundation for continuous innovation, creating opportunities for the future
- Achievement of excellence in tactical and strategic management, removing operational hurdles and improving velocity of execution, innovation, and adoption of new business models
- Reduced risk of unplanned costs via automated data analytics and exception alerts that provide timely notification of changes in customer demand

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About TrueAuto

TrueAuto is a scalable and bidirectional cloud-based iPaaS B2B solution designed for the digital transformation of manufacturers in the automotive industry, from the largest OEM to the smallest tier supplier. It provides the functionality to proactively manage a business's automotive supply chain, helping to reshape its processes for resiliency and achieving compliance with the industry's best practices and latest standards.